



15 June 2016

Arria NLG plc
("Arria", the "Company" or the "Group")

Half Year Results

Arria NLG plc (AIM: NLG), a technology leader in Natural Language Generation ("NLG"), is pleased to announce its half year results for the six month period ended 31 March 2016.

Operational Highlights

- Major new product launch initiative announced in the period – launch of Recount, our first SaaS product and SDK Developer Cloud, our software development kit, targeted for second half of the year.
- Platform product sales continue to strengthen.
- Number of Platform product clients contributing to revenue in the period continued to increase to 6 for the six months ended 31 March 2016 (HY15: 5).
- Major partnership agreement announced in the period with Genpact Inc.
- Client reach continues to broaden entering into US utilities, business process outsourcing and information technology services.
- Successful continuation of patent program with a further 3 patents announced in the period increasing the total patent portfolio granted by 75% from 4 to 7. Subsequent to the period end a further two patents were granted bringing the total to 9.

Financial Highlights

- Despite total revenues decreasing to £226k (HY15: £904k) following the loss of the Shell contract in April 2015, total non oil and gas revenues increased 133% to £226k (HY15: £97k).
- Total costs excluding amortization and share based payment charges increased 19% to £3.4 million (HY15: £2.8 million) reflecting investment in new product development strategy.
- Operating loss excluding amortisation and share based payment charges increased by 62% to £3.2 million (HY15: £1.9 million) reflecting loss of oil and gas client revenues and investment in new product strategy.
- Loss before tax was £8.4 million (HY15: £2.7 million).
- Concluded successful placing of 18.75 million ordinary shares at 32p for an initial aggregate consideration of £6.0 million (subject to sharing agreements and variable upwards or downwards - (see notes 7 and 14 for further details).
- Concluded the issue £1.573 million convertible loan notes with attached 4.482 million unlisted B Warrants in the period ended 31 March 2016.

- Subsequent to the period end concluded further fundraising of £262,000 by way of convertible loan notes and issue of 0.761 million unlisted B Warrants all of which has been received (see note 17 for further details).
- The Group is in the process of seeking further fundraising, including listing on the New Zealand and Australian Stock Exchanges, to provide adequate working capital to enable the Group to continue as a going concern The Company has plans in place to raise capital in the short term as needed. (see note 2 for further details).

Commenting on the results, Stuart Rogers Arria Chairman and CEO said “We have continued to make good and steady progress across the first half of the financial year in delivering the Company’s strategic plan. In addition to growing new strategic relationships with large companies such as Genpact, and continuing to develop our valuable and growing portfolio of patents, we have invested in future growth by creating further business lines. Our first Software as a Service (SaaS) product, called Recount, is being brought to market in the summer of 2016. Recount provides small and medium sized business owners with a full-time virtual financial adviser. Further, Arria NLG will be licensing its Software Development Kit (SDK), the NLG Developer Cloud. We believe that we remain well positioned to take advantage of the business trends currently being seen and where ever-challenging business needs are met by new and innovative Artificial Intelligence technologies such as ours which our shareholders have helped us bring to the market. We would like to take this opportunity to thank our continually supportive investor base and our employees for their hard work.”

[View the full Interim Report online to read:](#)

- The Chairman’s Statement, including commercial progress and business updates
- The Financial Review, and
- The Financial Statements

For further information, please visit www.arria.com or contact:

Arria NLG plc Stuart Rogers Chairman and Chief Executive	Tel +44 (0)20 7100 4540
Allenby Capital Nominated Adviser & Joint Broker Nick Naylor Jeremy Porter James Reeve	Tel: +44 (0)20 3328 5656
MSL Capital Markets Lead Manager Andrew McDouall Justine Dunnett Peter Lynds	Tel: +64 (0)4 472 2716
Stockdale Securities Joint Broker Antonio Bossi Robert Finlay	Tel: +44 (0)20 7601 6100
IFC Advisory Financial PR and IR Tim Metcalfe Graham Herring Heather Armstrong	Tel: +44 (0)20 3053 8671 tim.metcalfe@investor-focus.co.uk graham.herring@investor-focus.co.uk heather.armstrong@investor-focus.co.uk

Ruder Finn PR (USA) Scott Beaver (West Coast) Brianna Mulligan (East Coast)	Tel: +1 541-326-5847 Tel: +1 203-246-1304

Arria NLG

Arria NLG's core product is known as the Arria NLG Platform, a form of artificial intelligence software specialised in extracting information from complex data sources and communicating that information in natural language (i.e. as if written by a human). The scientific foundation for the Arria NLG Platform is based on more than 30 years of research and development by the founders of Arria Data2Text Limited at the University of Aberdeen. For additional information, visit www.arria.com. Follow Arria NLG on [Twitter](#), [LinkedIn](#), [Google+](#) and [YouTube](#).